

## **System Engineer**

### Minimum Qualifications:

- Minimum of 5 years of networking experience with Enterprises and Service Providers
- Proficient understanding of pre-sales engineering and sales processes
- The position requires a strong background in routing and switching, with hands-on skills
- Must have strong oral, written and presentation skills, with the ability to discuss complex technical and sales issues to a variety of audiences, including executive level technical decision-makers

### Preferred Qualifications:

- Experience in datacenters infrastructure and cloud architectures is a plus
- Network Performance Monitoring experience is a plus
- Prior experience with a start-up technology company is a plus

## **About the Job**

Systems Engineers are a critical component of the Augtera sales team and have a primary responsibility to assist Augtera Account Managers with the technical sales activities in new and existing opportunities. Systems Engineers have in-depth, hands-on experience with Augtera Networks technology, and can demonstrate solid routing, switching, and cloud networking skills to customers and business partners. Systems Engineers assist with understanding customers' requirements, the design of Augtera solutions, delivering sales presentations, presenting technical information about products and services, conducting product demonstrations, installing product evaluations (POC/POV), presenting/training at seminars, and responding to RFP's and RFI's.

## **About Augtera**

The network has been waiting 25 years for the future to arrive. At Augtera, we're for game-altering AI and machine learning that acts as a launchpad for your people, your ideas and your enterprise. The unique ability to analyze every signal from every source reveals entirely new patterns and insights ready for action. Teams are freed up to perform at their highest level — to invent new products, richer customer experiences and digital applications. On a foundational level, the network is the enterprise. So when down-time is way down and operational costs shrink, then performance and productivity ripple across the organization. It's time for the first purpose built network AI for the modern enterprise.

Website: <https://www.augtera.com>